

**PRACTICAL  
PERIPHERALS™**

# Practical Modem 1200SA



Thanks to a very practical approach to the utilization of advanced micro-processor technology The Practical Modem1200SA offers a remarkable range of features: true "Hayes Compatibility," (Hayes' own Smartcom II can't tell the difference), ultra-reliability, and a remarkably low price!

The PM1200SA features seven LED displays for easy function monitoring. Two parallel RJ11 phone jacks allow installation in seconds. No tools are required.

Then, we went one step further. We

added an internal connector that allows for the Practical Enhancement Product we call the "Communication Microbuffer."

The Practical Modem1200SA is guaranteed to perform properly. In fact, it's fully guaranteed for 5 full years. If, in the unlikely event a problem should arise, we'll repair or replace the modem at no charge. It's that simple.

Performance, features, value, and an uncompromised guarantee; hallmarks of the new Practical Modem1200SA.

And it's all made in the U.S.A.





# PRACTICAL MODEM 1200 SA

A STAND-ALONE 1200 BAUD INTELLIGENT MODEM

## FEATURES & SPECIFICATIONS

### HARDWARE

- 0-300 and 1200 bit-per-second operation.
- Auto-Dial, Auto-Answer capability.
- Hayes 1200 Smartmodem compatibility.
- Compatible with virtually all current communications programs.
- Future upgradeable with plug-in module for communication buffering, programmable protocol conversion, security, and time/date logging.
- Advanced EEPROM technology for semi-permanent storage of 10 user telephone numbers (N0 through N9).
- Menu set-up of modem configuration kept in memory (no switches to set).
- Pulse or touch-tone dialing.
- Full or Half-Duplex operation.
- Two modular jacks accommodate data and voice calls.
- Volume-controlled speaker for line monitoring.
- Automatic adaptive equalization method insures consistent error-free operation over all common phone lines.
- Help command simplifies on-line command selection.
- Seven LED displays:

MR - Modem Ready  
RX - Receive Data  
HS - Hi-Speed 1200 baud  
OH - Phone Off Hook  
TX - Transmit Data  
CD - Carrier Detected  
AA - Answer Automatically

## TECHNICAL SPECIFICATIONS

**Interface:** 2 Parallel RJ11 phone jacks  
(Line and Phone set)

**Receive Sensitivity:** - 45 dbm

**Transmit Level:** - 10 dbm

**Compliance:** Bell 212A and 103 Standards  
FCC Part 68 for direct  
connection to public phone  
lines, FCC Part 15

**Dimensions:** 10.5" x 5.5" x 1.3"

**Power:** 8.5 VAC, 850 ma plug-in wall  
Power-Pack

### Package Contents

PM1200SA MODEM UNIT

8.5 VAC, 850 ma plug-in wall Power-Pack  
User Manual.

CMB Priority Response Card

WARRANTY: 5 full years, repair  
or replacement.



**PRACTICAL PERIPHERALS™**

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**PRACTICAL  
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# Practical Modem 1200™

## HALF-CARD 1200/300-BAUD MODEM FOR IBM PC, XT, AT, & COMPATIBLE COMPUTERS

With a suggested retail price under \$200, the Hayes-compatible PRACTICAL MODEM 1200 offers the same features as other high-end, 1200/300-baud half-card modems and comes with a complete communication software package, valued at \$149, at no extra charge.

This combination of low price—better than half the market standard for comparable models—plus exceptional performance capabilities, makes the PRACTICAL MODEM 1200 the most cost-effective internal modem available for IBM PC, XT, AT, and compatible computers.

Utilizing cutting-edge multiprocessing technology, the unit automatically adjusts to varying transmission speeds from 0-300 and 1200 bits-per-second. In addition, automatic adaptive equalization assures consistent, error-free operation over all common phone lines.

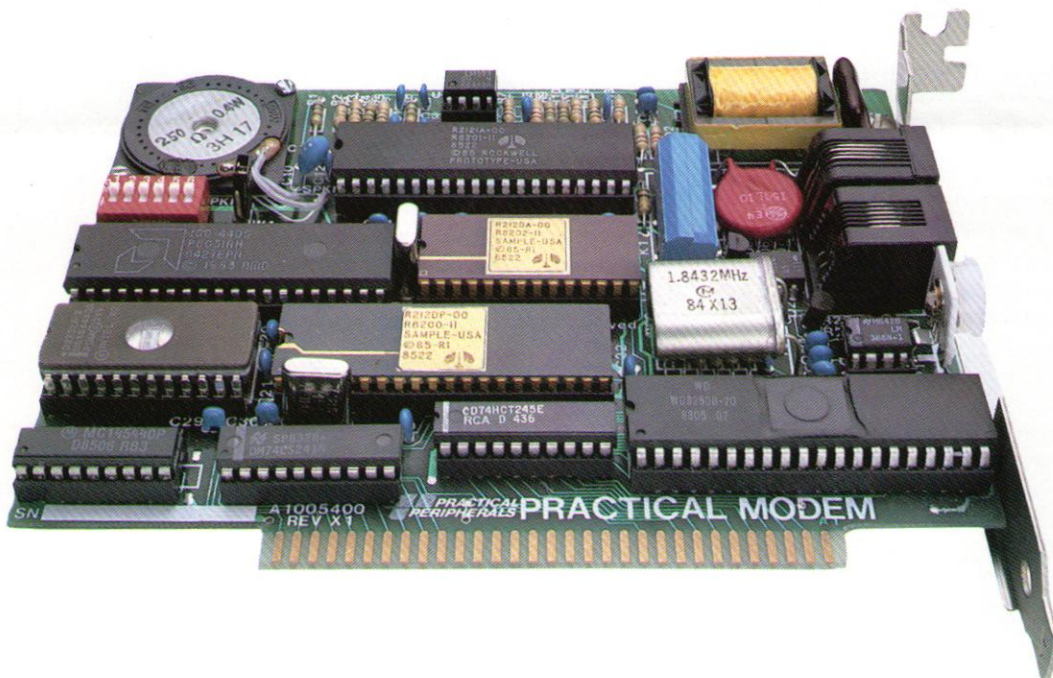
The 4" x 5½" card is easily installed in either a short or long slot within the computer, and is equipped with two modular jacks to accommodate

data and voice calls, plus a volume-controlled speaker for line monitoring.

Though compatible with the Hayes 1200B Smartmodem and virtually all communication programs currently in use, the PRACTICAL MODEM 1200 comes with a comprehensive software set of its own, including the PRACTICAL TERMINAL PACKAGE™ and POP-UP TELECOMM™ for Auto-Dial, Auto-Answer and more.

These and other operating parameters, such as result codes and enable/disable functions, can be set using software commands—with pull-down menu convenience—or switches provided on the card itself. A simple HELP command can be utilized, if desired, to facilitate any of the setting selections.

Backed by a full five-year manufacturer's warranty, the PRACTICAL MODEM 1200 meets all Bell 212A and 103 standards and complies with the requirements of FCC Part 68 for direct connection to public phone lines.





# PRACTICAL MODEM 1200™

## DESCRIPTION:

Full-featured, economical half-card 1200/300-baud Hayes-compatible modem, complete with software, for the IBM PC, XT, AT, and compatible computers.

## HARDWARE FEATURES:

- 0-300 and 1200 bit-per-second operation
- Auto-Dial, Auto-Answer capability
- Compatible with the Hayes 1200B Smartmodem and virtually all communication programs currently in use
- Automatic speed recognition
- Pulse or Touch-Tone dialing
- Full or Half Duplex operation
- Equipped with two modular jacks to accommodate data and voice calls, plus a volume-controlled speaker for line monitoring
- Automatic adaptive equalization method assures consistent, error-free operation over all common phone lines
- All operating parameters, such as result codes and enable/disable functions, can be set using software commands or switches provided on the card itself
- HELP command simplifies setting selection
- Easy installation in short or long slot

## SOFTWARE FEATURES:

- Complete communications software, including the PRACTICAL TERMINAL PACKAGE™ and POP-UP TELECOMM™ for Auto-Dialer, Auto-Answer and more—all with pull-down menu convenience

### PRACTICAL TERMINAL PACKAGE:

- Operates as "dumb terminal"
- Transfers files
- Supports XMODEM protocol
- Allows logging to diskette

### POP-UP TELECOMM:

Complete communications package including:

- POP-UP VOICE
- POP-UP MODEM supporting 300, 1200 and 2400 baud operation
- 110-9600 baud direct-connect
- Auto-Log in
- VT100/VT52 "dumb terminal" emulation

## TECHNICAL SPECIFICATIONS:

- INTERFACE: COM 1 or COM 2 port (IBM PC compatibles)
- RECEIVE SENSITIVITY: -45 dbm
- TRANSMIT SENSITIVITY: -10 dbm
- COMPLIANCE: Bell 212A and 103 standards; FCC Part 68 for direct connection to public phone lines.
- SIZE: 4" x 5.5" x .630"

## INCLUDES:

- PRACTICAL MODEM 1200 half-card 1200/300-baud internal modem
- Complete software set, including PRACTICAL TERMINAL PACKAGE and POP-UP TELECOMM from POPULAR PROGRAMS, INC.
- User's manual

## WARRANTY:

Five years parts and labor.



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